

## **Financial Strength You Can Count On**

Great American's Annuity
Group understands the
importance of building a
solid foundation for your
financial future. We are
committed to helping you
achieve your financial goals.

### Why choose Great American to help you prepare for your financial future?

**An annuity product specialist.** Our annuity companies, Great American Life® and Annuity Investors® Life, focus exclusively on providing annuity products designed with your retirement needs in mind.

**Conservative and prudent investors.** With Great American, you can rest assured that your annuity is backed by a high-quality investment portfolio. Our investment team, located in our Cincinnati home office, brings decades of stable investing to our annuity companies.

**Under a great American family's leadership.** For more than 40 years, our company has been under the leadership of the Lindner family. They bring a long-term view of the business, and understand how important stability is to your retirement.

#### Undeniable financial strength

You are choosing a company with a long history of undeniable financial strength. While many insurance companies have seen their ratings fluctuate, our annuity companies received:

A.M. Best A (Excellent)

- Affirmations of an "A" rating by A.M. Best
- Two upgrades since 2007 to "A+" by Standard & Poor's
- An upgrade to "A2" by Moody's in 2013

**A.M. Best** A (Excellent) Affirmed 3/20/2015

Standard & Poor's A+
Affirmed 12/19/2014

Moody's A2

Great American Life Only. Affirmed 6/15/2015

Great American Life has been rated "A" or higher by A.M. Best for more than 35 consecutive years, and Annuity Investors Life has been rated "A" or higher for nearly 20 consecutive years. This rating indicates an "excellent ability to meet their ongoing obligations to policyholders."

Many key achievements have helped us maintain our strong ratings including:

- Experienced management team
- Solid operating performance

## More than 140 years of experience

1872

German American Insurance Company is founded 1908

German American Insurance receives its first "A" rating from A.M. Best 1918

German American Insurance changes its name to Great American Insurance Company® 1959

Great American Insurance creates Great American Life Insurance Company® 1973

American Financial Group acquires Great American Insurance including Great American Life

**1865** Civil War ends



**1906**San Francisco earthquake

**1917**The United
States enters

World War I

**1931**The Star Spangled Banner becomes the National

Anthem

**1945**World War II ends, kicking off a surge of post-war economic

expansion

**1969**Man lands on the moon



- Continued record levels of capital. This means our annuity companies have the financial backing to continue to grow and weather the inevitable swings in the financial marketplace.
- High risk-based capital level. All insurers are required to maintain a minimum level of risk-based capital, which is a certain amount of capital needed to support their business operations while writing contracts. Our risk-based capital level significantly exceeds this requirement.

Maintaining our strong capital positions means that we will be here to serve you in the long run.

#### A long-term commitment

Great American Life and Annuity Investors Life are subsidiaries of American Financial Group. AFG is publicly traded on the New York Stock Exchange under the symbol "AFG", and has more than \$47 billion<sup>2</sup> in assets as of December 31, 2014. Annual annuity sales by our insurance companies have more than quadrupled over the past 10 years. We believe this premium growth during an unpredictable economic environment demonstrates our continuing commitment to providing annuity products that can help you reach your long-term goals.

When you purchase an annuity, you do so with your financial future in mind. You can rest assured knowing we are committed to meeting our obligation to you. Since 2000, Great American Life has paid more than \$4.5 billion in guaranteed income benefits to our valued contract owners, including more than \$475 million in 2014.<sup>3</sup>

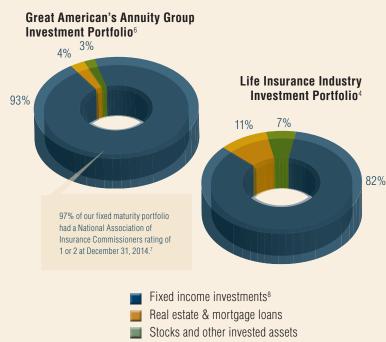
#### A long-term investment approach

Great American's Annuity Group's portfolio has produced a predictable stream of investment income. Fixed income investments comprise approximately 93 percent of invested assets (compared to the insurance industry average of approximately 82 percent). We believe this investment approach provides financial stability that you can count on now and in your retirement years.

#### Premiums have quadrupled over the past 10 years<sup>5</sup>



#### Our distribution of invested assets creates a low risk and stable profile



Please see the back page for additional information and sources.

#### 1976

Great American Life enters the annuity business and becomes a leader in the sales of taxdeferred annuities

#### 1992

AFG moves operations of Annuity
Great American Investors Life
Life to Cincinnati is acquired

#### 2003

Great American Ball Park opens and becomes the new home of Cincinnati baseball

#### 2008

Great American Insurance Company celebrates 100 years of being rated "A" or higher by A.M. Best

#### 2011

AFG moves its headquarters into Cincinnati's tallest building, the Great American Insurance Group Tower

#### 2015

AFG is proud to be named again to the Fortune 500 list

#### 1976

America celebrates its bicentennial

#### 1992

The U.S. Men's Basketball "Dream Team" wins gold at the Barcelona Olympics

#### 2001

World Trade Center towers attacked



#### 2012

Michael Phelps becomes the most decorated Olympian ever, winning 22 medals in swimming

#### A great American family

In 1940, a man named Carl Lindner opened a cash-and-carry dairy market with his father, sister and brothers. The success of this single storefront would launch his career as a self-made



businessman and entrepreneur. He parlayed this business sense into interests in the banking and insurance industry.

In 1959, Mr. Lindner founded American Financial Group, and in the 1970s, AFG acquired Great American Insurance Company\*. His sons Craig (*left*) and Carl joined him in



the enterprise, and have spent their entire careers helping to build AFG into a premier annuity and specialty commercial property and casualty insurance provider. Today, Craig and Carl serve as Co-Chief Executive Officers. As AFG has

grown, the Lindner family has committed the company to creating value for clients and shareholders, providing quality products and services and remaining financially strong.

Because of Mr. Lindner's beginnings, he and his family recognize the importance of giving back. Throughout the city of Cincinnati, the family's philanthropy is well known, and you can find the Lindner and Great American® name on YMCAs, university buildings and arts organizations. We believe our rich history of corporate citizenship ultimately serves the best interests of our employees, clients and shareholders.

# 1 A.M. Best rating of "A (Excellent)" is third highest out of 16 categories. S&P rating of "A+" is fifth highest out of 22 categories. Moody's rating of "A2" is sixth highest out of 21 categories. A.M. Best and S&P ratings apply to Great American Life® and Annuity Investors® Life; Moody's rating applies to Great American Life. Ratings do not apply to variable annuity subaccounts. For additional ratings information, visit the Financial Strength page on www.GAIG.com.

2 At December 31, 2014. Reflects all AFG assets on a GAAP basis

#### Quality products

Finding a product that fits your personal situation and long-term goals is important. Our line of annuities provides a range of benefits so you can find a solution that works for you. Whether you're just starting out or have been saving for years, our products can get you on the road to reaching your retirement dreams.

#### Personal service

We're committed to building a long-term relationship that will last through your retirement years. Our dedicated

team provides the support, experience and personal attention you deserve. We are available to assist with any questions, and we offer several resources to help you manage your



The Great American Ball Park, home of Cincinnati baseball. We're proud to support our hometown team.

retirement account. With our easy-to-navigate website and 24/7 automated account information line, you have convenient access to account information any time of day.

## Let us help you achieve your retirement dreams.

To learn more, visit www.GAIG.com

- 4 Best's Statement File-L/H US Version 2015 as of December 31, 2014.
- 5 Reflects annuity premiums measured on the basis used to prepare statutory annual statements.

6 Data is as of December 31, 2014.

- 7 These are the highest of six possible ratings.
- 8 Includes bonds, cash, short-term investments and policy loans.

Additional information about premiums and investments is included in the American Financial Group, Inc. 2014 Annual Report, which is available on www.afginc.com. Past performance does not guarantee future results. Great American Insurance Group and Great American Annuity Group are marketing names for insurance subsidiaries of American Financial Group, Inc., a diversified financial holding company. Great American Life, Annuity Investors Life and Great American Insurance are subsidiaries of AFG. Great American Life and Annuity Investors Life are engaged in the sale of traditional fixed and fixed-indexed annuities. Great American Insurance, through its subsidiaries, is engaged primarily in property/casualty insurance, focusing on specialized commercial products for businesses. Guarantees set out in Great American Life or Annuity Investors Life annuity contracts are subject to the long-term financial strength and the claims-paying ability of the issuing insurance company. 3032-AGG

Annuities issued by Great American Life Insurance Company® and Annuity Investors Life Insurance Company® www.GAIG.com

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<sup>3</sup> The guaranteed income benefit amount includes annuity benefit payments under immediate and deferred annuities, income benefit payments under guaranteed withdrawal benefit riders and contract withdrawals taken by owners after their rider benefit payments began.