



## ASIA PLUS 7

ANICO Strategy Indexed Annuity Plus 7

Issued by American National Life Insurance Company of New York



# What is an Indexed Annuity?

Indexed annuities offer consumers the potential to have a higher rate of interest calculated, based on the movement of an index, than a traditional fixed annuity. Indexed annuities calculate the amount of interest during a defined period of time based on the movement of an index. There will never be a negative index charge to your indexed interest, and you will always earn at least the minimum guaranteed interest rate.

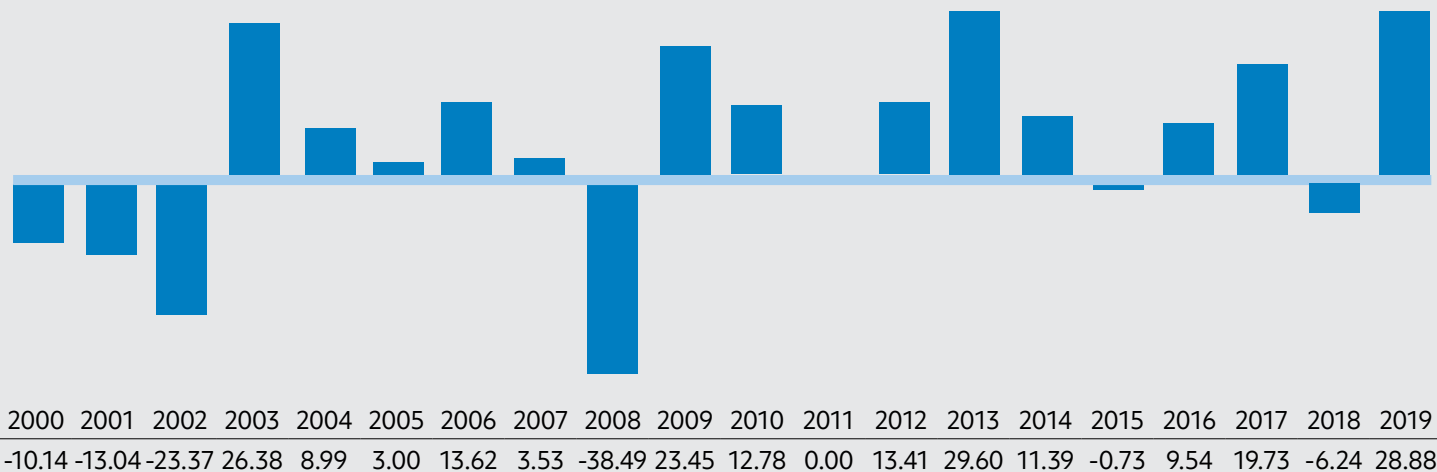
The ASIA PLUS 7 bases the interest credited to your annuity on the S&P 500® Index. Your premium is never placed directly in the stock market or in an indexed fund. Interest credited is simply based upon the movement of the S&P 500® Index, hence the name indexed annuity.

The S&P 500® Index is based upon the common stock price of the 500 top publicly traded domestic companies in the U.S. economy as determined by Standard and Poor. The index is market capitalization weighted so that the stocks of the companies with a larger market capitalization have a greater effect on the index.

Your premium earns interest, if any, based upon the chosen strategy and the performance of the S&P 500® Index from the beginning of your one-year segment term to the end of your segment term. The interest credited is subject to both a cap and participation rate or a specified rate which are declared at the beginning of each segment term.

## Historical Movement of S&P 500® Index between 2000 – 2019

The following chart shows the annual change in the S&P 500® Index<sup>1</sup> over a twenty year period.



# What Makes ASIA PLUS 7 Unique?

ASIA PLUS 7 provides you one plan with multiple interest crediting strategies which offer the opportunity to diversify your risk without the hassle of obtaining multiple annuity contracts. With the interest crediting strategies, income and payout options available, your annuity will be as unique as you are.

## Crediting Strategies

ASIA PLUS 7 provides several different interest crediting strategies<sup>2</sup> and participation rates for the opportunity to potentially have higher interest credited. Assigning a portion of your premium to the declared rate strategy can ensure that a portion of your annuity receives a pre-set interest rate which is compounded and credited daily on a 365-day basis.

## Protection Strategies

- **Protection from negative economic conditions:** By choosing ASIA PLUS 7, you are not investing directly in the stock market. Your annuity value will not be reduced in negative economic years, and in the event the underlying index performs below the minimum guarantee interest rate your contract will earn the minimum guaranteed interest rate.
- **Protection from income taxes:** ASIA PLUS 7 allows you to accumulate value in the annuity on a tax-deferred basis until the day you need the money. The annuity value accumulates without having any of the interest credited taxed until it is removed from the annuity.<sup>3</sup>
- **Death benefit protection for your family:** With the available death benefit options, you can choose how and when the death benefit will be distributed to best meet your loved one's needs.

## Potential Crediting Strategies Available

ASIA PLUS 7 offers multiple indexing strategies as well as a declared strategy. The chart below illustrates the strategies available. You are able to participate in multiple strategies in one contract. The minimum amount required for participation in any of the indexed strategies is \$5,000.<sup>4</sup> There is no minimum allocation amount for this strategy.

<b>Declared Rate</b>	<b>One-Year Performance with a Specified Rate</b>	<b>One-Year Total Sum Performance with a Monthly Cap</b>	<b>Point-to-Point Performance with a Cap</b> (various participation rates available)
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# Declared Rate Strategy

The rate is set at the beginning of each segment term so you know what return you will receive on the premium placed in the declared rate strategy.

## Hypothetical Declared Rate Strategy<sup>5</sup>

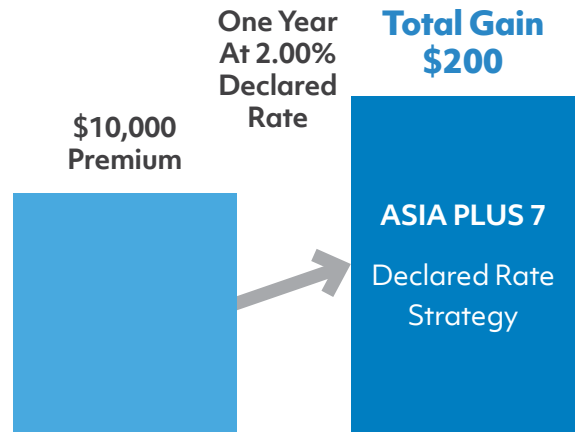
**Allocation Amount:** \$10,000

**Segment Term:** One year

**Declared Rate:** 2.00%

This strategy is not related to the index, no matter how the index changes, you will receive 2.00% interest on your \$10,000

**Total Gain: \$200**



# One-Year Performance with a Specified Rate (Specified Rate Strategy)

The earnings are calculated as follows: If the index is up or unchanged, then the interest earnings equal the specified rate multiplied by the annuity value in this indexed crediting strategy; otherwise, interest is credited at the minimum guaranteed interest rate for indexed strategies.

## Hypothetical Example<sup>5</sup>

**Allocation Amount:** \$10,000

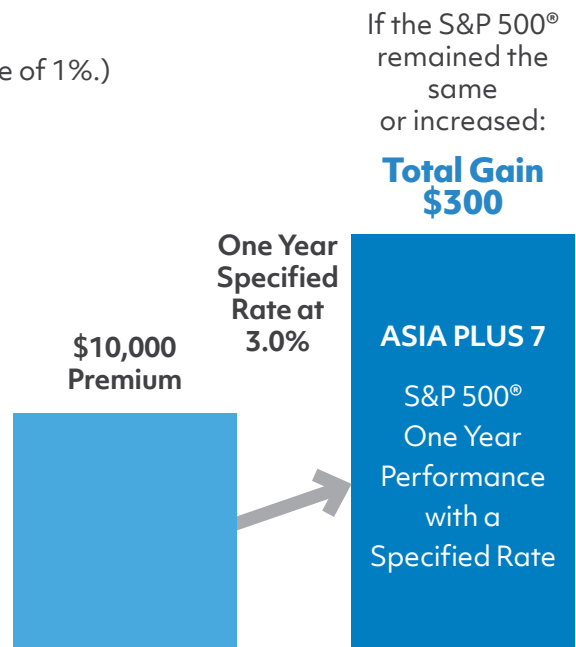
**Specified Rate:** 3.0%

**Segment Term:** One year (minimum guaranteed interest rate of 1%.)

During the one year segment term, American National will track the change in the index. At the end of the year, if the index has remained the same or increased any amount, you will receive the specified rate of 3.0% interest on your original \$10,000.

If the change in the index is negative or less than the minimum guaranteed interest rate for indexed strategies at the end of the year, your strategy will receive the minimum guaranteed interest rate for indexed strategies for the segment term.

**Total Gain: \$300 or \$100**  
(minimum guaranteed interest rate)





## One-Year Total Sum Performance with a Monthly Cap (Monthly Sum)

The monthly sum strategy credits interest on an annual basis by comparing the monthly changes in the S&P 500® Index. Each month, American National will calculate the changes in index value compared to the previous month. Increases each month are subject to a cap while decreases each month have no bottom limit. The 12 values are summed to determine the annual interest credited with a floor rate of the minimum guaranteed interest rate for indexed strategies.<sup>4</sup> There is no cap on the final interest rate credited.

In the hypothetical examples, the assumed minimum guaranteed interest rate is 1%.

	Hypothetical <sup>5</sup> Example 1		Hypothetical <sup>5</sup> Example 2	
Months	Index Change	Monthly Capped Change	Index Change	Monthly Capped Change
1	4%	2%	2%	2%
2	2%	2%	2%	2%
3	-3%	-3%	-3%	-3%
4	1%	1%	-4%	-4%
5	-1%	-1%	-1%	-1%
6	0%	0%	0%	0%
7	3%	2%	2%	2%
8	-2%	-2%	-2%	-2%
9	4%	2%	-2%	-2%
10	1.50%	1.50%	1.50%	1.50%
11	-1%	-1%	-1%	-1%
12	2%	2%	2%	2%
	<b>Total</b>	<b>5.5%</b>		<b>-3.5%</b>
	<b>Interest Credited Rate</b>	<b>5.5%</b>		<b>1%</b> (cannot be credited lower than the minimum guaranteed interest rate)

# Point-to-point Performance with a Cap (Point-to-Point)

A point-to-point strategy measures the change in the index by comparing the closing value of the index at the end of the segment term to the index value on the first day of the segment term.

Starting value	Ending Value	Change	Percent of change
1000	1100	+100	10%
1000	900	-100	-10%

Even though the index can have a negative percent of change, your contract has a minimum guaranteed interest rate for indexed strategies. This means that the lowest interest rate that can be applied to any segment term is the minimum guaranteed interest rate for indexed strategies. American National's Point-to-point Performance with Cap Strategy is subject to a participation rate and cap on all index earnings.

## What is a participation rate?

A participation rate is the portion of the increase in the S&P 500® that is used to determine the amount of interest credited for the segment term.

Hypothetical Example Step 1 Apply Participation Rate		Participation Rate: 100%	Participation Rate: 75%	Participation Rate: 50%
Index increases by 3%	After Participation Rate	3.0%	2.25%	1.5%
Index increases by 6%	After Participation Rate	6.0%	4.5%	3.0%
Index increases by 12%	After Participation Rate	12.0%	9.0%	6.0%

## What is a cap?

A cap is the upper limit or maximum interest that your segment can earn during a segment term. Once the participation rate has been applied, if the index increase is greater than the cap, the cap will be used to determine the amount of interest that will be credited for that segment term.

A higher participation rate offers a lower cap, and a lower participation rate offers a higher cap. When considering the various participation rates, you should choose a strategy depending on how you believe the index may perform over the one year segment term.

Hypothetical Example Step 2 Apply Cap		Participation Rate: 100% Cap: 4.0%	Participation Rate: 75% Cap: 5.5%	Participation Rate: 50% Cap: 7.0%
Index increases by 3%	After Participation Rate	3.0%	2.25%	1.5%
	Credit After Cap	<b>3.0%</b>	<b>2.25%</b>	<b>1.5%</b>
Index increases by 6%	After Participation Rate	6.0%	4.5%	3.0%
	Credit After Cap	<b>4.0%</b>	<b>4.5%</b>	<b>3.0%</b>
Index increases by 12%	After Participation Rate	12.0%	9.0%	6.0%
	Credit After Cap	<b>4.0%</b>	<b>5.5%</b>	<b>6.0%</b>



Your personal goals may change from time to time which is why the ASIA PLUS 7 gives you the option when each segment term ends to reallocate your annuity value among the available options on the contract anniversary.

- Prior to your contract anniversary, meet with your advisor to discuss your financial goals.
- Decide which strategies meet your goals.
- Allocate your funds accordingly.<sup>6</sup>
- Relax and enjoy the peace of mind that comes with knowing your money is protected from a loss in value if the index declines.

# Asset Protection

The chart below shows the results from testing the current product against past performance of the S&P 500® Index from 2003 to 2014. As you can see, the overall account does not lose value and grows at a rate of no less than the minimum guaranteed interest rate.<sup>7</sup>

The use of alternate assumptions would produce significantly different results. Although the ASIA PLUS 7 was not available for the period of time referenced, actual historical prices of the S&P 500® Index have been used in the hypothetical example.

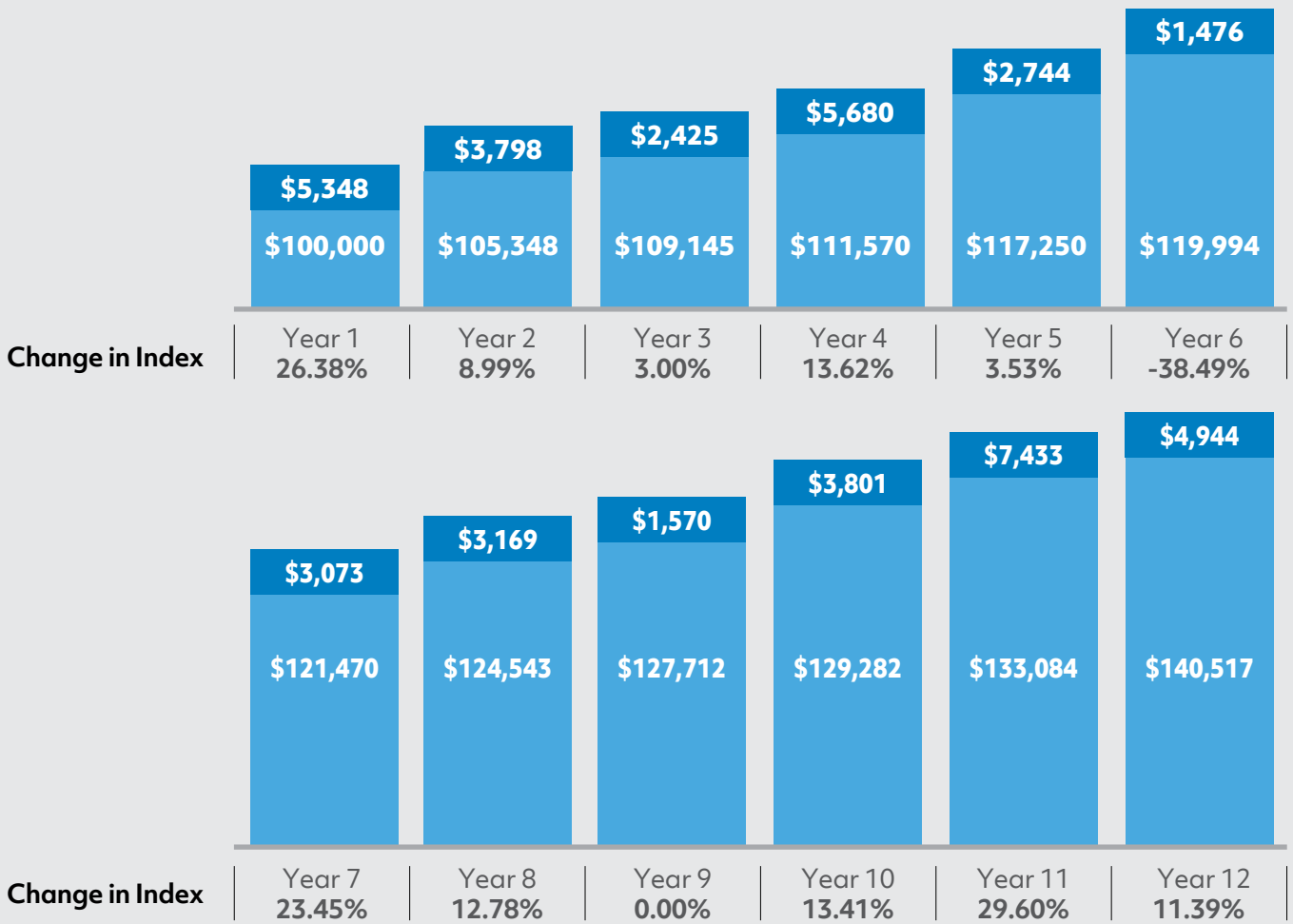
## Assume the Allocations

- 25% Declared Rate Strategy**  
2.0% Declared Rate
- 25% One Year Point-to-Point with 100% Participation**  
4.25% Cap
- 25% One Year Monthly Sum Method**  
2.0% Monthly Cap
- 25% Specified Rate Strategy**  
3.0% Specified Rate

## Assume a 1% Guaranteed Minimum Interest Rate

**No matter how you choose to allocate your money, your annuity value will not lose value due to negative index years.**

■ Beginning of the Year Annuity Value  
■ Amount Credited based on Segment Earnings





# Safety of Principal

If the index goes down in value during the measuring period, you do not lose principal and will even be credited the minimum guaranteed interest rate for indexed strategies. From that standpoint, your money is protected from a loss in value if the index declines.

# Control Your Taxes

ASIA PLUS 7 allows you to decide when your income should be taxable to you. With a tax-deferred annuity, the annuity value has the potential to grow and, meanwhile, you will not pay taxes on it until you withdraw the money. It will be there for you when you need it.<sup>8</sup>

# Surrender Charge Free Withdrawal Privilege

Choosing your plan to build growth is one thing, but what if your plans change? What if you need access to some of your money? You have that flexibility with the ASIA PLUS 7. After the contract is issued, you can withdraw up to 10% of your annuity value as of the beginning of the contract year, or the Minimum Required Distribution if greater, during each contract year without any surrender charges.<sup>9</sup>

# Full Surrender

The full annuity value of your contract is available to you without any surrender charges after the contract has been in force for seven full contract years.

However, if your financial plans change and you need to surrender your contract prior to the end of seven years, you can do so subject to a surrender charge as shown in this schedule:

## 7-Year Surrender Charge Schedule

Contract Year	1	2	3	4	5	6	7	8+
Surrender Charge	7%	6%	5%	4%	3%	2%	1%	0%

Your annuity value is the sum of the values in the indexed and declared rate strategies less any withdrawals you may have taken from the contract. The surrender amount you will receive during the first seven years will be the annuity value less surrender charges according to the schedule above.

If you surrender your contract during a segment term, interest will be credited on the amount withdrawn at the minimum guaranteed interest rate for the declared rate strategy.

# Waiver of Surrender Charges<sup>10</sup>

Life has a way of changing your plans and the ASIA PLUS 7 provides assurance that you will have access to your money, without any surrender charges, under these special circumstances:

## Confinement Waiver

Surrender charges may be waived when the contract owner is confined to a licensed hospital, licensed convalescent care facility, skilled nursing facility, custodial care facility, or licensed hospice facility for 30 or more days. This special waiver of surrender charge is available to you beginning 90 days after issue.

## Disability Waiver

Prior to age 65, surrender charges may be waived if the contract owner is diagnosed as having a disability. This special waiver of surrender charge is available to you immediately after issue.<sup>11</sup>

## Terminal Illness Waiver

Surrender charges may be waived when the contract owner is diagnosed with an injury or illness that is reasonably expected to result in death in 12 months or less. This special waiver of surrender charges is available to you after issue.

# Death Benefit

The ASIA PLUS 7 provides a death benefit that will be payable to a named beneficiary at the death of the owner of the contract. The death benefit, prior to the maturity date of the contract, is the annuity value, including any interest earnings up to the date of death.

## Maturity

The maturity date of the contract is normally when the owner reaches age 100, but the owner may request a change in date as long as the new maturity date is after the end of the fifth year and is not after the owner is 100 years old.

## Annuity Options

At maturity you may elect to receive the proceeds of your annuity in a lump sum payment or in a series of payments to meet your financial goals. American National offers a variety of annuity options. Your advisor can help you make the right choice for your needs at that time.

If the death of the contract owner occurs after maturity and annuity payments are being made then, depending upon the annuity option selected by the contract owner, any remaining payments will be paid to the beneficiary.

# ASIA PLUS 7 Overview

<b>Issue Ages</b>	0–80 (Owner and Annuitant; Age Last Birthday)																		
<b>Issue Dates</b>	1st, 8th, 16th and 24th of each month																		
<b>Maturity Age</b>	100 (Owner)																		
<b>Premium</b>	Single Premium Only																		
<b>Minimum Premium</b>	\$10,000 NQ (\$5,000 per interest crediting strategy) \$5,000 Q (\$5,000 per interest crediting strategy)																		
<b>Maximum Premium</b>	\$1,500,000																		
<b>Interest Crediting Methods</b>	<p>Declared Rate</p> <p>One-Year Performance with a Specified Rate</p> <p>One-Year Total Sum Performance with a Monthly Cap</p> <p>Point-to-point Performance with Cap (various participation rates available)</p> <p>At any given time, all strategies or segment terms may not be available due to economic conditions. Indexed strategies earn interest related to the performance of an Index. Whether an indexed strategy earns interest or not and how much interest is earned is dependent on a number of factors: Index Performance, participation rate, cap, and segment term.</p>																		
<b>Surrender Value</b>	The Surrender Value is equal to the Annuity Value minus (1) any applicable Surrender Charge and (2) any applicable federal or state premium taxes.																		
<b>Surrender Charge Free Withdrawal Privilege</b>	After the contract is issued, you can withdraw up to 10% of your Annuity Value as of the beginning of each Contract Year. The minimum withdrawal is \$250.																		
<b>Surrender Charges</b>	<p>Withdrawals taken in excess of the Surrender Charge Free Withdrawal Amount will be subject to the following surrender charge schedule:</p> <table border="1"> <thead> <tr> <th>Contract Year</th> <th>1</th> <th>2</th> <th>3</th> <th>4</th> <th>5</th> <th>6</th> <th>7</th> <th>8+</th> </tr> </thead> <tbody> <tr> <td>Surrender Charge</td> <td>7%</td> <td>6%</td> <td>5%</td> <td>4%</td> <td>3%</td> <td>2%</td> <td>1%</td> <td>0%</td> </tr> </tbody> </table>	Contract Year	1	2	3	4	5	6	7	8+	Surrender Charge	7%	6%	5%	4%	3%	2%	1%	0%
Contract Year	1	2	3	4	5	6	7	8+											
Surrender Charge	7%	6%	5%	4%	3%	2%	1%	0%											
<b>Surrender Charge Free Waivers</b>	Confinement, Disability, and Terminal Illness. Please see contract for specific details.																		
<b>Death Benefit</b>	At the death of the owner, Annuity Value will be paid.																		

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1) The S&P 500® Index does not reflect dividends paid on the stocks underlying the index. You do not have any direct ownership in any individual stock or index. The index cannot be predicted over any given period of time. Past performance of the Index is no guarantee of future results. 2) Strategies that credit interest related to the performance of the S&P 500® Index are dependent on index performance. Each interest crediting strategy has different potential for interest earnings under different scenarios. There is not one particular interest crediting strategy that will deliver the most interest under all economic conditions. At any given contract anniversary some of the strategies may not be available due to economic conditions. At the end of the Segment Term, the Segment Earnings are calculated. 3) Under current tax law, the Internal Revenue Code provides tax deferral to IRAs. There is no additional tax benefit obtained by funding an IRA with an annuity. Consider the other benefits provided by an annuity such as lifetime income and a Death Benefit. An IRS penalty of 10% may be assessed on any withdrawals made prior to age 59 ½. Withdrawals are subject to ordinary income tax. 4) Indexed strategies earn interest related to the performance of the S&P 500® Index. The amount of interest an indexed strategy earns depends on a number of factors including: index performance, participation rate, cap, segment term, and the minimum guaranteed interest rate for indexed strategies. The performance of the index cannot be predicted over any given period of time. Past history of the Index is no guarantee of future performance. There is not one particular interest crediting strategy that will deliver the most interest under all economic conditions. American National and its agents do not make any recommendations regarding the selection of indexed strategies. American National and its agents do not guarantee the performance of any indexed strategies. The declared rate strategy earns interest at an interest rate we declare at the beginning of each Contract Year and is guaranteed for one year. 5) All hypothetical examples are provided for illustrative purposes only. At any given contract anniversary some of the strategies may not be available due to economic conditions. At the end of the segment term, the Segment Earnings are calculated. 6) Note: Reallocations require a \$5,000 minimum premium. If a Segment matures and has less than \$5,000, the Segment Value will be reallocated into another Strategy as long as it meets the minimum strategy requirements or will be transferred by American National into the declared rate strategy. If a Segment matures and the strategy is no longer available, the Segment Value will be placed in the strategy most similar to the maturing Segment. 7) Current U.S. tax law provides that earnings from an annuity are taxable only upon a withdrawal as ordinary income. You should contact your attorney or tax advisor on your specific situation. 8) Withdrawals prior to age 59½ may be subject to a 10% tax penalty. Withdrawals are subject to ordinary income tax. 9) This hypothetical example is intended solely for illustrative purposes and is not an indication of the annuity's past or future performance. 10) Only disability is available in CA. 11) Conditions and restrictions on the waivers may apply. Please see your contract for specific details.

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