



Your Guide to Fixed Annuities

A Smart Choice for Safety Conscious
Individuals
Seeking Financial Security

RELIANCE STANDARD
A MEMBER OF THE TOKIO MARINE GROUP



Protect Your Future

Whether you're preparing for retirement or already enjoying retirement, a fixed annuity can be a smart way to safeguard your retirement income with guaranteed returns. Fixed annuities offer guaranteed tax-deferred growth, protection of principal and lifetime income.

A fixed annuity may appeal to you if:

- You wish to protect your retirement savings with a guarantee of principal and a guaranteed rate of return.
- You need to rollover a lump-sum payment from a company-sponsored retirement or pension plan.
- You want to contribute to an annuity because you've already contributed the maximum to your IRA or other qualified plans.

For more than 100 years, Reliance Standard Life Insurance Company has been helping people achieve their financial objectives. We are proud of our long and distinguished heritage in serving the needs of generations of Americans. Working with your insurance professional and other trusted advisors, Reliance Standard Life Insurance Company can help you find the fixed annuity that's right for your needs.



Why choose a fixed annuity?

Annuities are long term financial contracts designed to help secure your financial future by providing you with a predictable, guaranteed income stream. The major benefits of fixed annuities are:

- **Guaranteed growth**—Your interest rate during the accumulation period of your contract has a guaranteed minimum, established by Reliance Standard.
- **Stability of principal**—Your annuity cannot lose value as long as your insurer remains financially solvent and you do not withdraw your annuity value prematurely. Keep in mind that an annuity is a long-term contract, so surrender charges may apply if you take withdrawals before the end of the surrender charge period.
- **Tax deferral**—Your annuity earnings accumulate tax-deferred until you begin making withdrawals, helping your annuity potentially grow faster over time since interest will accumulate on the amounts you would have ordinarily paid in income taxes.
- **Guaranteed lifetime income**—Your annuity guarantees that you can receive payments as long as you live, providing you with increased security and peace of mind.

What is an annuity?

An annuity is a financial contract between you (the owner of the contract) and an insurance company that guarantees you regular payments over the lifetime of the annuitant, typically in the form of a check or an automatic deposit made to your bank account. Annuity income can be a welcome supplement to other forms of income in retirement, such as Social Security payments, retirement plan distributions and earned income—helping you enjoy a more comfortable future.

- The **accumulation period** is the period of time in which earnings on your premium are accumulating on a tax-deferred basis and you are not receiving income.
- The **payout period** begins when you start to receive your money back plus interest in the form of monthly income and can last as long as you live. It's impossible to outlive your income when you purchase an annuity and choose a life income option.

Interest is accumulated on a tax-deferred basis in your annuity until you begin your payout period. When you begin your payout period, your insurance company starts paying you back the money you've contributed to your annuity plus interest in regular installments. The insurer will then continue to make payments as long as you live, helping you make the most of your retirement years.

What will your fixed annuity earn?

At Reliance Standard Life Insurance Company, you'll receive a competitive, guaranteed initial interest rate for one or more years. After the initial guarantee, Reliance Standard will declare a new interest rate each year, which will never be lower than the guaranteed minimum rate. You may also receive a bonus interest rate for the first year of your contract.

The interest rate you earn after the initial guarantee of your contract is a key consideration when shopping for an annuity. Your insurance professional can help you evaluate interest rate histories and give you insights into which insurers have a strong track record of crediting favorable interest rates to policy owners. At Reliance Standard Life Insurance Company, we are proud of our excellent reputation in the industry for offering fair and competitive interest rates.

To learn more about interest bonuses, interest rates and minimum guarantees, ask your insurance professional for a detailed Reliance Standard Life Insurance Company annuity product fact sheet.



Tax Deferral Helps Your Money Grow Faster

The most common type of annuity is a “non-qualified” annuity. Non-qualified annuities are funded with after-tax funds from income that you’ve already paid taxes on. However, your annuity earnings grow tax-deferred until you begin withdrawing money from your annuity. As a result, the value of your annuity has the potential to grow faster than it would in taxable alternatives, such as CDs or taxable money market accounts earning the same rate of return. By deciding when to withdraw funds from your annuity, you decide when to pay taxes on earnings. Many people plan to pay taxes on their non-qualified annuity earnings during their retirement years, when their income levels and tax rates have the potential to be lower than during their working years.

Another type of annuity is known as a “qualified” annuity, because it receives similar tax treatments to qualified retirement plans. With a qualified annuity, your contributions are typically not included as income in the year you make them. Your earnings are allowed to grow tax-deferred over time and you eventually pay taxes on your withdrawals. Qualified annuities are typically purchased by people who are self-employed, own small businesses or are employed by a company of any size and are rolling over their qualified plan balances after terminating their employment.

Funding Your Annuity

Your annuity can be funded from a variety of income sources. Traditional, non-qualified fixed annuities are typically funded with after-tax savings or income, such as taxable income from employment, proceeds from the sale of a house or assets withdrawn from a taxable brokerage or savings account. However, you may also open an annuity with pre-tax savings or income, including rollovers from qualified retirement plans such as 401(k) or pension plans, by electing an Individual Retirement Annuity.

IRA rollovers & transfers

All of our fixed annuities can be purchased as Traditional Individual Retirement Annuities with rollover funds from qualified employer plans or rollovers or transfers from existing IRA accounts with other financial institutions. For more information, please consult our IRA Disclosure Statement for a complete explanation of the options and distribution requirements.

Roth IRA conversions

All of our fixed annuities can be purchased as Roth Individual Retirement Annuities and can be used to convert Traditional IRAs to Roth IRAs. For more information, please consult our Roth IRA Disclosure Statement for a complete explanation of the options and distribution requirements.

If you purchase an annuity as a Traditional IRA, or Roth IRA, keep in mind that the annuity offers no additional tax advantages since IRAs already provide tax-deferred status. You should purchase an annuity in an IRA only when one or more of the features of the annuity, such as minimum guarantees, death benefits and life income options, are of value to you.

Specific questions about your own personal tax situation should be addressed by a competent tax professional.



The graph assumes a \$50,000 premium, a combined federal and state income tax rate of 34% over a 35 year period and a 5% rate of return. This example is used for illustrative purposes only.

The return is not indicative of any specific annuity product and is not a projection of future values. Surrender charges are not taken into account and, if applicable, would reduce the annuity performance shown if they were. Actual results will vary. Withdrawals from an annuity, prior to age 59-1/2, may be subject to a 10% federal penalty tax. A surrender charge will apply when withdrawals exceed 10% of the penalty-free amount and are made during the surrender charge period. Actual returns will vary depending on your specific tax rate (which may be more or less than the figures shown). A lower tax rate on capital gains and dividends would increase the growth rate of the non-tax-deferred account. In evaluating the purchase of an annuity, you should consider your investment time horizon and tax brackets, both current and anticipated.

Please note that by liquidating current taxable holdings, you may be subject to capital gains or losses, which could impact your tax liability. Additionally, tax-deferred performance will be reduced by income taxes on gains upon withdrawal.

This brochure provides a summary of the features of Reliance Standard's fixed annuity products. It does not modify the terms of any annuity contract. Product features, riders and options may vary by state. Guarantees are backed by the financial strength and claims paying ability of Reliance Standard.

For further details review the annuity product fact sheet for your particular product.

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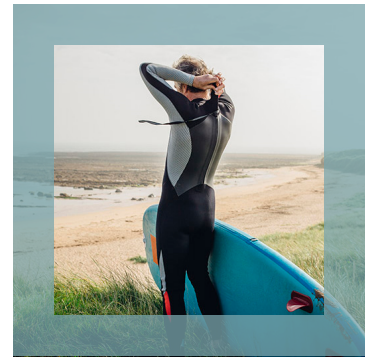
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The Reliance Guarantee 5 Year Fixed Annuity

A smart choice for safety conscious individuals seeking financial security and growth



The Reliance Guarantee 5 year fixed annuity

A single premium, tax deferred fixed annuity issued by Reliance Standard. Available for non-qualified, Traditional IRA, Roth IRA, SEP-IRA and Pension Trusts.

Guaranteed base interest rate years 1-5	Minimum guaranteed years 6+
2.25%	1.00%

Interest rate and interest rate guarantee periods

The interest rate credited to your annuity is guaranteed for 5 years from the date of issue. Interest rates for new deposits are subject to change so ask your agent to confirm the current interest rates for the Reliance Guarantee annuity. Reliance Guarantee annuity contracts are issued each business day and begin earning interest on the Date of Issue which is the date the premium is received by Reliance Standard. If more than one premium payment is involved and in situations where multiple transfers and/or exchanges and cash are combined into one contract, the Date of Issue will be the date that the funds from the last source are received.

Early withdrawal penalties

Should you decide to withdraw more than the Penalty-free amount allowed during the first 5 years of your contract, your annuity value will be subject to early withdrawal penalties (Early Withdrawal Penalties include a market value adjustment and surrender charges).

Penalty-free access

You can withdraw up to 10% of the premium paid in the first contract year, and after the first year, up to 10% of the annuity value each year with no early withdrawal charges. Withdrawals may be taken either as a lump sum or spread/scheduled throughout the contract year. The minimum withdrawal amounts are: Unscheduled Check - \$500, Scheduled Check - \$250, and Scheduled EFT - \$100.

Surrender charges

There are no initial sales charges or fees, 100% of your premium earns interest from the date of issue of the annuity contract. The Surrender Charge Schedule for the Reliance Guarantee 5 is shown below:

Contract year	1	2	3	4	5	6
Surrender charge	9.00% ¹	8.00%	7.00%	6.00%	5.00%	0.00%

Market value adjustment (MVA)

A market value adjustment occurs when you make early withdrawals from your annuity exceeding the penalty-free amount or request a full surrender of your annuity within the first 5 years of your contract (the MVA period). A market value adjustment increases or decreases your annuity value based on the difference between current base interest rates for the same interest guarantee period and the current base interest rate in effect when your annuity contract was issued. If current interest rates for the same guarantee period are more than 0.5%² lower than the base interest rate of your contract, your annuity value will receive a positive adjustment. If current base interest rates are less than 0.50%² lower or are higher

¹ Surrender Charge 8.5% in year one for Issue Ages 60+ in CA.

² In Florida, if current interest rates are lower than the base interest rate of your contract, your annuity value will receive a positive adjustment should you decide to make an early withdrawal where the market value adjustment applies.

Market value adjustment (Continued)

than the current base interest rate, your annuity value will receive a negative adjustment. However, your annuity value will never be less than the premium you paid, less any withdrawals, accumulated at the minimum guaranteed interest rate,³ less surrender charges.³ Please refer to the annuity contract for more complete details regarding the Market Value Adjustment.

Nursing home care waiver

To provide liquidity in the event funds are needed due to a health issue, you may access up to 25% of your annuity value penalty free when the annuitant or any joint annuitant is:

- Admitted to a qualified nursing facility for at least one day following the end of the first contract year
- Confined to the facility for 90 consecutive days, and
- Both the annuitant and any joint annuitant were age 74 or younger on the Date of Issue.

Issue ages: Age 0 to 85

Minimum premium: \$20,000

Maximum premium:

Age 0-75 \$1,000,000

Age 76-85 \$500,000

(Premium over thresholds above require prior approval)

Ownership requirement

The owner must also be the annuitant, except in instances where a non-natural entity, such as a trust, is named as the owner. If there are joint owners, they must be natural persons and they must also be joint annuitants.

Death benefit

Your annuity Contract's death benefit is payable to your beneficiary(ies) upon your death. Your policy's death benefit will be equal to the annuity's value on the date of death.

End of guarantee period options

At the end of the initial guarantee period, the contract will automatically renew into a subsequent guarantee period of one year at the then-current renewal interest rates and will no longer be subject to an MVA or Surrender Charges. Renewal interest rates will not be less than the Minimum Guaranteed Interest Rate (MGIR).

Individual retirement annuity

You may roll over or transfer funds from IRAs or qualified pension or profit-sharing plans into the Reliance Guarantee contract. For more information, please consult our Traditional IRA or Roth IRA Disclosure Statements for a complete explanation of the options and distribution requirements of each.

³ In California, the MVA is subject to a further limitation; please review the contract for complete information.

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NO BANK GUARANTEE

NOT A DEPOSIT

MAY LOSE VALUE

This product fact sheet provides a summary of the features of the Reliance Guarantee 5: a Single Premium Deferred Annuity Contract with Market Value Adjustment. For full details, review the annuity contract. The annuity contract is subject to limitations. Proceeds may be affected if the age and/or sex of the annuitant is misstated at the time of application or if the contract is contested within the first two years after issue. For more details, please contact the company.

Single Premium Deferred Annuity Contract with Market Value Adjustment Form #: ICC19-RSL-8374, RSL-8374-0119-CA, LRS-8374-0119-DE, RSL-8374-0118-FL, RSL-8374-0119-ND, RSL-8374-0119-SD. Waiver of Market Value Adjustment and Surrender Charges Rider Policy Form #: ICC19-RSL-8338-1004, RSL-8338-1004, RSL-8338-1004-CA. Contract Does Not Pay Dividends (Non-Participating). All guarantees are subject to the claims-paying ability of Reliance Standard. Interest Rates Subject to Change. Rates Current as of 4/2/2021.

The Reliance Guarantee 7 Year Fixed Annuity

A smart choice for safety conscious individuals seeking financial security and growth



The Reliance Guarantee 7 year fixed annuity

A single premium, tax deferred fixed annuity issued by Reliance Standard. Available for non-qualified, Traditional IRA, Roth IRA, SEP-IRA and Pension Trusts.

Guaranteed base interest rate years 1-7	Minimum guaranteed years 8+
2.30%	1.00%

Interest rate and interest rate guarantee periods

The interest rate credited to your annuity is guaranteed for 7 years from the date of issue. Interest rates for new deposits are subject to change so ask your agent to confirm the current interest rates for the Reliance Guarantee annuity. Reliance Guarantee annuity contracts are issued each business day and begin earning interest on the Date of Issue which is the date the premium is received by Reliance Standard. If more than one premium

Surrender charges

There are no initial sales charges or fees, 100% of your premium earns interest from the date of issue of the annuity contract. The Surrender Charge Schedule for the Reliance Guarantee 7 is shown below:

Contract year	1	2	3	4	5	6	7	8
Surrender charge	9.00% ¹	8.00% ¹	7.00%	6.00%	5.00%	4.00%	3.00%	0.00%

Market value adjustment (MVA)

A market value adjustment occurs when you make early withdrawals from your annuity exceeding the penalty-free amount or request a full surrender of your annuity within the first 7 years of your contract (the MVA period). A market value adjustment increases or decreases your annuity value based on the difference between current base interest rates for the same interest guarantee period and the current base interest rate in effect when your annuity contract was issued. If current interest rates for the same guarantee period are more than 0.5%² lower than the base interest rate of your contract, your annuity value will receive a positive adjustment. If current base interest rates are less than 0.50%² lower or are higher than the current base interest rate, your annuity value will receive a negative adjustment.

¹ Surrender Penalties 8.5% in year one and 7.5% in year two for Issue Ages 60+ in CA.

² In Florida, if current interest rates are lower than the base interest rate of your contract, your annuity value will receive a positive adjustment should you decide to make an early withdrawal where the market value adjustment applies.

payment is involved and in situations where multiple transfers and/or exchanges and cash are combined into one contract, the Date of Issue will be the date that the funds from the last source are received.

Early withdrawal penalties

Should you decide to withdraw more than the Penalty-free amount allowed during the first 7 years of your contract, your annuity value will be subject to early withdrawal penalties (Early Withdrawal Penalties include a market value adjustment and surrender charges).

Penalty-free access

You can withdraw up to 10% of the premium paid in the first contract year, and after the first year, up to 10% of the annuity value each year with no early withdrawal charges. Withdrawals may be taken either as a lump sum or spread/scheduled throughout the contract year. The minimum withdrawal amounts are: Unscheduled Check - \$500, Scheduled Check - \$250, and Scheduled EFT - \$100.

Market value adjustment (Continued)

However, your annuity value will never be less than the premium you paid, less any withdrawals, accumulated at the minimum guaranteed interest rate,³ less surrender charges.³ Please refer to the annuity contract for more complete details regarding the Market Value Adjustment.

Nursing home care waiver

To provide liquidity in the event funds are needed due to a health issue, you may access up to 25% of your annuity value penalty free when the annuitant or any joint annuitant is:

- Admitted to a qualified nursing facility for at least one day following the end of the first contract year
- Confined to the facility for 90 consecutive days, and
- Both the annuitant and any joint annuitant were age 74 or younger on the Date of Issue.

Issue ages: Age 0 to 85

Minimum premium: \$20,000

Maximum premium:

Age 0-75 \$1,000,000

Age 76-85 \$500,000

(Premium over thresholds above require prior approval)

Ownership requirement

The owner must also be the annuitant, except in instances where a non-natural entity, such as a trust, is named as the owner. If there are joint owners, they must be natural persons and they must also be joint annuitants.

Death benefit

Your annuity Contract's death benefit is payable to your beneficiary(ies) upon your death. Your policy's death benefit will be equal to the annuity's value on the date of death.

End of guarantee period options

At the end of the initial guarantee period, the contract will automatically renew into a subsequent guarantee period of one year at the then-current renewal interest rates and will no longer be subject to an MVA or Surrender Charges. Renewal interest rates will not be less than the Minimum Guaranteed Interest Rate (MGIR).

Individual retirement annuity

You may roll over or transfer funds from IRAs or qualified pension or profit-sharing plans into the Reliance Guarantee contract. For more information, please consult our Traditional IRA or Roth IRA Disclosure Statements for a complete explanation of the options and distribution requirements of each.

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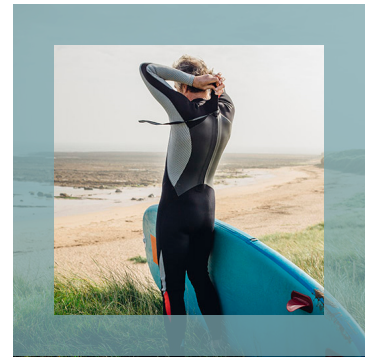
MAY LOSE VALUE

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The Reliance Guarantee 10 Year Fixed Annuity

A smart choice for safety conscious individuals seeking financial security and growth



The Reliance Guarantee 10 year fixed annuity

A single premium, tax deferred fixed annuity issued by Reliance Standard. Available for non-qualified, Traditional IRA, Roth IRA, SEP-IRA and Pension Trusts.

Guaranteed base interest rate years 1-10	Minimum guaranteed years 11+
2.30%	1.00%

Interest rate and interest rate guarantee periods

The interest rate credited to your annuity is guaranteed for 10 years from the date of issue. Interest rates for new deposits are subject to change so ask your agent to confirm the current interest rates for the Reliance Guarantee annuity. Reliance Guarantee annuity contracts are issued each business day and begin earning interest on the Date of Issue which is the date the premium is received by Reliance Standard. If more than one premium

Surrender charges

There are no initial sales charges or fees, 100% of your premium earns interest from the date of issue of the annuity contract. The Surrender Charge Schedule for the Reliance Guarantee 10 is shown below:

Contract year	1	2	3	4	5	6	7	8	9	10	11
Surrender charge ¹	9.00%	8.00%	7.00%	6.00%	5.00%	4.00%	3.00%	2.00%	1.00%	0.50%	0.00%

Market value adjustment (MVA)

A market value adjustment occurs when you make early withdrawals from your annuity exceeding the penalty-free amount or request a full surrender of your annuity within the first 10 years of your contract (the MVA period). A market value adjustment increases or decreases your annuity value based on the difference between current base interest rates for the same interest guarantee period and the current base interest rate in effect when your annuity contract was issued. If current interest rates for the same guarantee period are more than 0.5%² lower than the base interest rate of your contract, your annuity value will receive a positive adjustment. If current base interest rates are less than 0.50%² lower or are higher than the current base interest rate, your annuity value will receive a negative adjustment.

¹ Surrender Penalties 8.5%, 7.5%, 6.5%, 5.5%, 4.5%, 3.5%, 2.5%, 1.5%, 1%, 0% for Issue Ages 60+ in CA.

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payment is involved and in situations where multiple transfers and/or exchanges and cash are combined into one contract, the Date of Issue will be the date that the funds from the last source are received.

Early withdrawal penalties

Should you decide to withdraw more than the Penalty-free amount allowed during the first 10 years of your contract, your annuity value will be subject to early withdrawal penalties (Early Withdrawal Penalties include a market value adjustment and surrender charges).

Penalty-free access

You can withdraw up to 10% of the premium paid in the first contract year, and after the first year, up to 10% of the annuity value each year with no early withdrawal charges. Withdrawals may be taken either as a lump sum or spread/scheduled throughout the contract year. The minimum withdrawal amounts are: Unscheduled Check - \$500, Scheduled Check - \$250, and Scheduled EFT - \$100.

Market value adjustment (Continued)

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Nursing home care waiver

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- Both the annuitant and any joint annuitant were age 74 or younger on the Date of Issue.

Issue ages: Age 0 to 85

Minimum premium: \$20,000

Maximum premium:

Age 0-75 \$1,000,000

Age 76-85 \$500,000

(Premium over thresholds above require prior approval)

Ownership requirement

The owner must also be the annuitant, except in instances where a non-natural entity, such as a trust, is named as the owner. If there are joint owners, they must be natural persons and they must also be joint annuitants.

Death benefit

Your annuity Contract's death benefit is payable to your beneficiary(ies) upon your death. Your policy's death benefit will be equal to the annuity's value on the date of death.

End of guarantee period options

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Individual retirement annuity

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