

Annuity



# North American Secure Horizon<sup>SM</sup>

fixed index annuity

Issued by North American Company for Life and Health Insurance®



Your secure growth solution



# Grow and protect your retirement savings

Coming off near record-high interest rates and an unpredictable few years in the markets, people are looking for protection from potential downturns — but they still want opportunities for growth, too.



# Introducing North American Secure Horizon<sup>SM</sup>

Fortunately, there's an innovative solution to help you confidently take control of your financial future. **North American Secure Horizon<sup>SM</sup> (Secure Horizon)**, a fixed index annuity, is designed for today's modern retirement portfolio and provides protection, an enhanced opportunity for growth, and tax deferral.

## Reach your financial goals with Secure Horizon



### Growth

Premium can increase in value based on the positive performance of one or more indices.



### Protection

Premium and any earnings are 100% protected from market downturns.<sup>1</sup>



### Tax-deferral<sup>2</sup>

You'll pay no current income tax on earnings, which can help you accumulate more assets.

## What is a fixed index annuity?

A fixed index annuity (FIA) is a contract between you and an insurance company. An FIA offers several benefits including tax deferral and the opportunity to earn interest based in part on the changes of an underlying index. And because an FIA does not directly participate in any stock or equity investment, the money in your FIA (the initial premium plus any credited earnings) is protected from market downturns.<sup>1</sup>

<sup>1</sup> Although fixed index annuities guarantee no loss of premium due to market downturns, deductions from your accumulation value for Strategy Charges could exceed interest credited to the accumulation value, which would result in an overall reduction of premium.

<sup>2</sup> Under current law, annuities grow tax deferred. An annuity is not required for tax deferral in qualified plans. Annuities may be subject to taxation during the income or withdrawal phase. Neither North American Company for Life and Health Insurance, nor any financial professionals acting on its behalf, should be viewed as providing legal, tax or investment advice. You should rely on your own qualified tax professional.



# Powerful growth strategies

With North American Secure Horizon<sup>SM</sup>, you can customize your growth strategy according to your retirement needs. You have the opportunity to earn interest based on the positive performance of one or more broadly diversified U.S. and global indices.<sup>3</sup> Interest earnings, if any, are calculated based on the strategy option you select. Any interest credited at the end of the strategy term is based on positive index performance and crediting strategy components. In addition, premium allocated to the fixed account will earn the current interest rate, which is credited daily.

## Your growth strategy, your way

Secure Horizon offers a growth opportunity with index account options that track the performance of one or more domestic and global index options you select. Each strategy has a participation rate, which is a percentage of index growth used to calculate your interest. There are three strategy terms you can choose from:



### Annual point-to-point:

The annual point-to-point option tracks the performance of an index over a 1-year term and can credit interest at the end of the strategy term. These strategies offer slightly lower participation rates, but benefit from the potential to credit interest annually.



### Two-year point-to-point:

The 2-year point-to-point option tracks the performance of an index over a 2-year term and can credit interest at the end of the strategy term. These strategies offer higher participation rates than the 1-year strategies.



### Performance Strategy Ladder:

The Performance Strategy Ladder takes advantage of higher participation rates associated with longer terms and offers the greatest growth opportunity. The Performance Strategy Ladder provides a series of scheduled transfers over a 10-year ladder period. Initially, 20% of your premium is divided into five buckets. The first bucket allocates to a 1-year term, the second to a 2-year term, all the way through the 5th bucket allocating to a 5-year term. At the end of the initial strategy term, each bucket transfers into a 5-year term. After the 5-year term, each bucket transfers into a term length equal to the years remaining in the 10-year strategy ladder period. At the end of the 10-year strategy ladder period, the funds will transfer to a 2-year term.<sup>4</sup> You may only transfer out of the Performance Strategy ladder to another available annual or 2-year point-to-point option at the end of a term.

You have the opportunity to further enhance your growth potential by adding a Strategy Charge to any of these strategies.<sup>5</sup> In exchange for the Strategy Charge, you receive a higher participation rate. The Strategy Charge is deducted from your accumulation value on the contract anniversary and is guaranteed not to increase for the life of the contract. The Strategy Charge is equal to the strategy charge annual percentage multiplied by the accumulation value. This may result in an overall reduction of accumulation value if the interest credit is less than the Strategy Charge.

<sup>3</sup> Not all strategies may be available for every index.

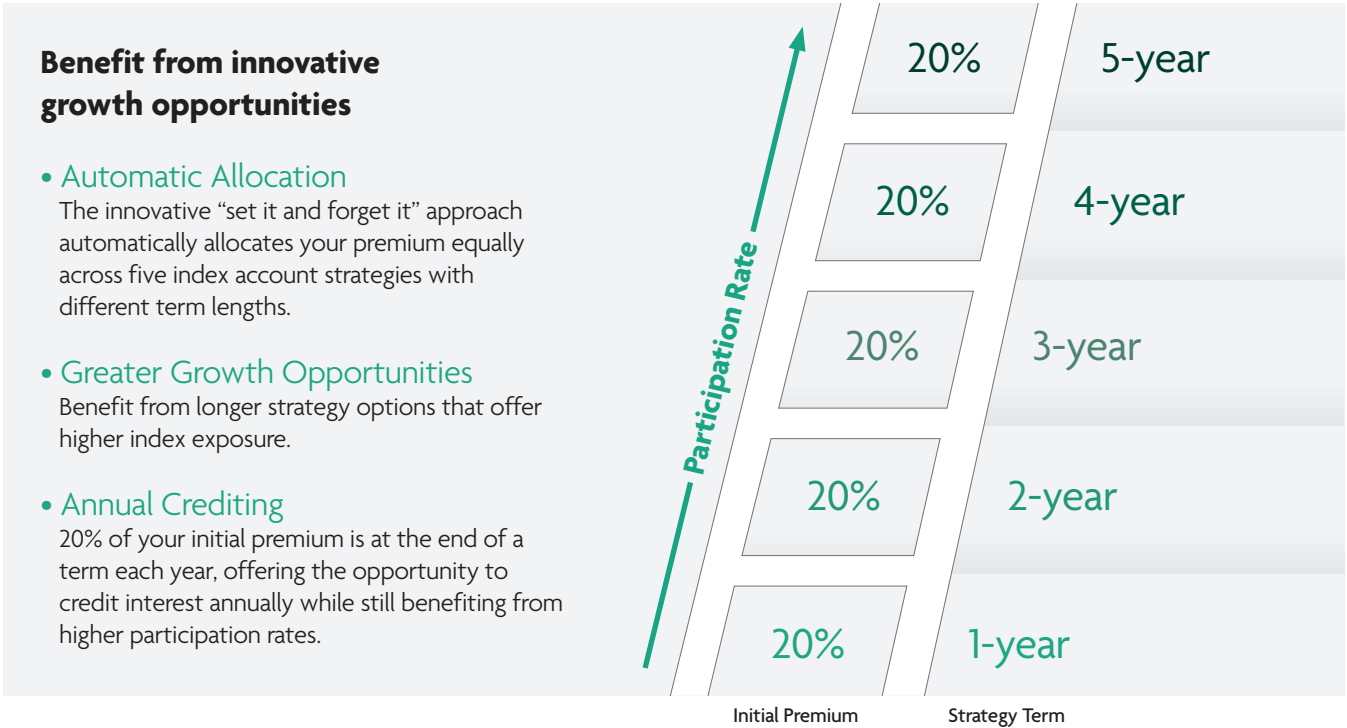
<sup>4</sup> Funds will transfer to a 2-year term with the index and Strategy Charge option that was chosen at issue.

<sup>5</sup> The Strategy Charge is known as a strategy charge annual percentage in the contract.

# Enhanced growth opportunity

The first-of-its kind Performance Strategy Ladder is a simple and automatic way to ladder premium into different strategy terms and automatically transfer to a new strategy term over a 10-year period. You can allocate your premium to any combination of 1-year or 2-year strategies and the Performance Strategy Ladder. The Performance Strategy Ladder is only available at contract issue.

## Performance Strategy Ladder



This graphic only reflects the initial strategy term. You may transfer 20% of your initial premium each year to available 1- and 2-year strategy options. Electing to transfer funds out of the ladder before the end of the ladder period may result in not receiving the full benefit of this strategy. The minimum premium required for the Performance Strategy Ladder is \$25,000.

For more information regarding the Performance Strategy Ladder transfer schedule, please refer to the illustration.

# Premium protected growth opportunity

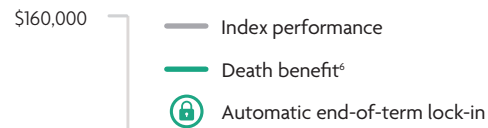
Feel confident  
in retirement

North American Secure Horizon<sup>SM</sup> can help take your retirement savings to the next level while protecting your hard-earned money from market risk. Your annuity has the potential to **grow** based on the performance of an underlying index and stay **protected** with a lock in feature that applies no matter which crediting method you choose. With the lock-in feature, any interest credits are added to your accumulation value at the end of each strategy term.<sup>7</sup> Your annuity will also grow **tax-deferred**, meaning you won't have to pay taxes on any growth until you make a withdrawal.

<sup>6</sup> When the contract Death Benefit is paid, a pro-rata interest credit will be applied to the accumulation value.

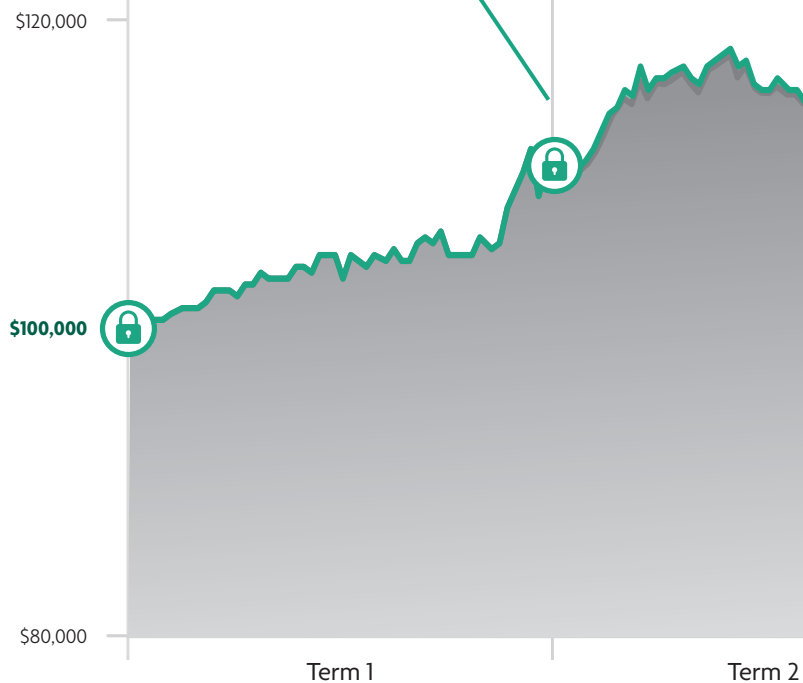
<sup>7</sup> Deductions from your accumulation value for Strategy Charges could exceed interest credited to the accumulation value, which would result in loss of premium or prior interest credits.

Hypothetical Assumptions: This hypothetical example is not based on any particular North American Secure Horizon<sup>SM</sup> product or index. It is intended for educational purposes only and is not a projection or prediction of future performance; your experience will differ. \$100,000 purchase payment, 100% participation rate, 0% Strategy Charge.

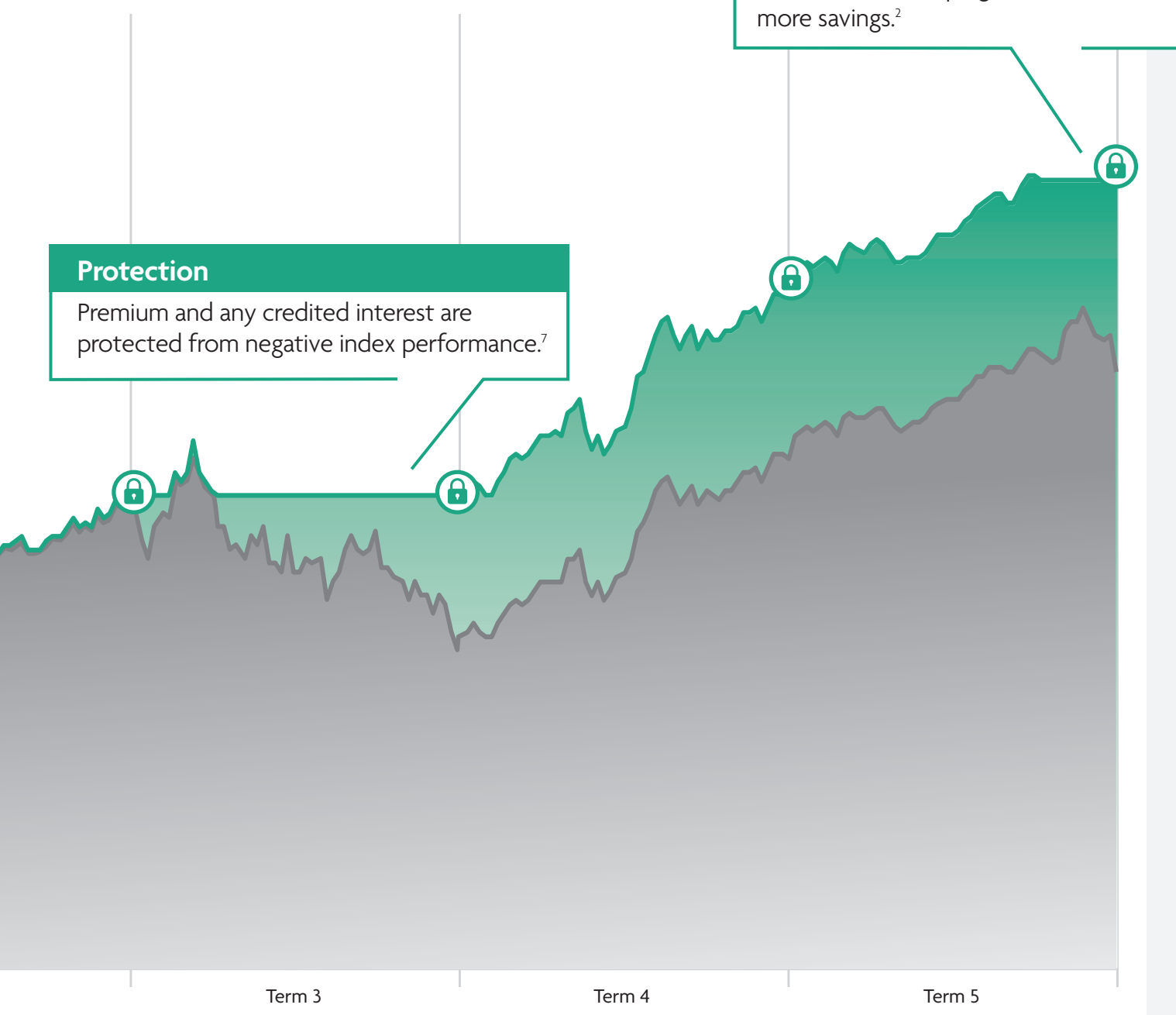


## Growth

Capture positive index performance and automatically lock in gains at the end of each strategy term.



# Lock in positive performance



## Tax-deferred

Funds in your annuity grow on a tax-deferred basis, helping to accumulate more savings.<sup>2</sup>

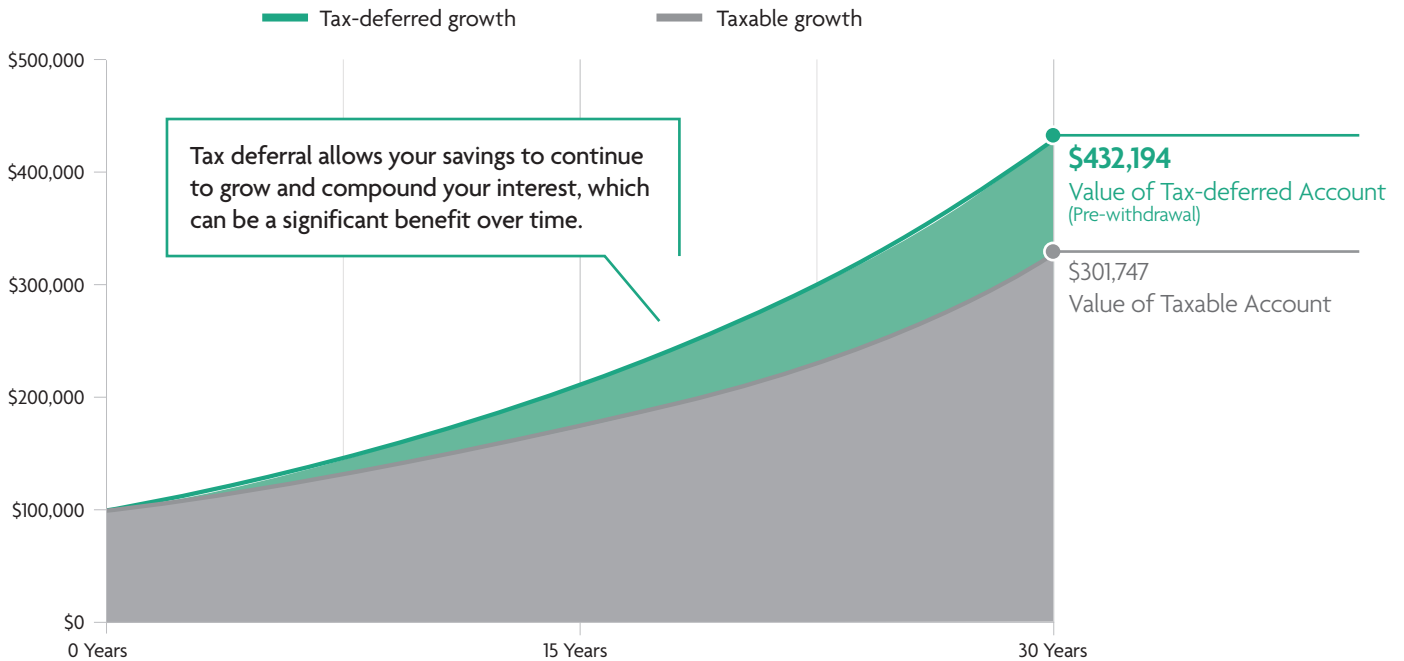
## Protection

Premium and any credited interest are protected from negative index performance.<sup>7</sup>

# Benefit from the power of tax deferral

Secure Horizon grows on a tax-deferred basis, meaning you won't owe current income taxes until you take a withdrawal. This allows more of your assets to continue to grow and compound over time.

## Grow your retirement savings



This hypothetical example is not based on any particular product or index. It is intended for educational purposes only and is not a projection or prediction of future performance; your experience will differ. Example assumes \$100,000 investment growing at 5%, 25% tax bracket for 30 years.

Under current law, annuities grow tax-deferred. An annuity is not required for tax deferral in qualified plans. Annuities may be subject to taxation during the income or withdrawal phase. Please note that neither North American, nor any financial professionals acting on its behalf, should be viewed as providing legal, tax or investment advice. Consult with and rely on your own qualified advisor.





## North American is a Sammons Financial Group company.

We are committed to our customers, distribution partners, employees and communities – and the deeply rooted belief that we grow stronger together.

With so much change happening in the world, people are looking for companies that can stand the test of time. They need a partner that can weather life's storms. That's us. For over a century, we have been here for our customers and honoring our commitments. And because we're privately owned, we don't measure our impact by the number of years we've been in business, investor goals or size of the company. We are proud of our impact of the financial futures we help secure, and the legacies we help establish.

We believe that we aren't here to serve just today's customers, but customers for generations to come. As we look ahead to our next hundred years, that fundamental principle remains rich in its vision. No matter how much change happens in the world around us, we strive to find new ways to create value for our customers.

Just like always.



North American has continued to earn high ratings, based on our financial strength, operating performance, and ability to meet obligations to our policyholders and contract holders. North American currently holds the following ratings:

“A+”

**A.M. Best** (Superior) (Second category of 15)

**S&P Global Ratings** (Strong) (Fifth category of 22)

**Fitch Ratings** (Stable) (Fifth category of 19)

Ratings are subject to change.

# Key terms and definitions

## **Credited Interest Rate (Interest Credit)**

The rate of interest credited from the Index Account(s) to the Accumulation Value. If the underlying index performance is zero or negative, the interest credited to your contract will be zero. In years where the interest credit is less than the Strategy Charge, the Accumulation Value allocated to this option will decrease.

## **Market Value Adjustment (MVA)**

An adjustment applied only during the surrender charge period to full surrenders and any partial surrenders in excess of the Penalty-free Partial Surrender Allowance. The MVA will not be applied upon death.

## **Nursing Home Waiver (may not be available in all states)**

After the first contract year, if the covered person becomes confined to a qualified nursing care facility (skilled nursing facility or residential care facility for the elderly in California) as defined in the rider, you can withdraw up to 100% of your accumulation value without a surrender charge and without application of a market value adjustment. If you withdraw 100% of your Accumulation Value, your Contract will terminate. You cannot be confined at the time your contract is issued. This waiver rider is automatically included with your annuity at no additional charge.

## **Penalty-Free Withdrawals**

Beginning in the 2nd Contract Year, you may take a penalty-free withdrawal (also known as a penalty-free partial surrender) without surrender charges or market value adjustment, of up to 7% of your beginning of year Accumulation Value.

## **Performance Strategy Ladder**

This crediting method allocates premium equally across five index account Strategies with unique term lengths. This combination of term lengths is designed to take advantage of higher participation rates generally associated with longer terms. Because at least one Strategy's term will end each contract year, the Performance Strategy Ladder also provides annual crediting opportunities that enable potential gains to be locked in.

At the end of each Strategy's term length, the Accumulation Value allocated to that Strategy may receive interest credits and will automatically transfer to a new Strategy with a new term length and participation rates that will be declared at that time.

Each index account option within the Performance Strategy Ladder measures index growth using two points in time; the beginning index value and the ending index value at the end of the applicable term. Index-linked gains are calculated based on growth between these two values multiplied by a participation rate. The interest credit is credited at the end of the term and will never be less than zero.

## **Premium**

The amount paid into the annuity contract.

## **Strategy Charge**

If a crediting method includes a Strategy Charge, the Strategy Charge will be subtracted from the Accumulation Value allocated to the crediting method on the Contract Anniversary. In exchange for the Strategy Charge, you can receive a higher participation rate, resulting in an increase in the credited interest rate when the underlying index performance is positive. If the underlying index performance is zero or negative, the interest credited to your contract will be zero. In years where the interest credit is less than the Strategy Charge, the Accumulation Value allocated to this option will decrease. If interest credited over the 10-years is less than the total strategy charges, there will be a one-time credit of the difference to the accumulation value at the end of the 10-years. This credit will not be available if excess penalty-free withdrawals are taken.

## **Term Point-To-Point With Participation Rate**

This crediting method is offered using an annual point-to-point and a two year point-to-point. This crediting method measures index growth using two points in time: the beginning index value and the index value at the end of the term. Interest credits are calculated based on the growth between these two values multiplied by a participation rate. The interest credit will never be less than zero. At the end of each term we will declare new participation rates that are guaranteed to never be less than the minimum guarantees listed in your contract.







This brochure is for solicitation purposes only. Please refer to your contract for any other specific information. With every contract that North American Company for Life and Health Insurance® issues there is a free-look period. This gives you the right to review your entire contract and if you are not satisfied, return it and have your premium returned.

Fixed index annuities are not a direct investment in the stock market. They are long term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. Although fixed index annuities guarantee no loss of premium due to market downturns, deductions from your accumulation value for optional benefit riders or strategy fees or charges associated with allocations to enhanced crediting methods could exceed interest credited to the accumulation value, which would result in loss of premium. They may not be appropriate for all clients. Interest credits to a fixed index annuity will not mirror the actual performance of the relevant index.

The North American Secure Horizon<sup>SM</sup> annuity is issued on form NAI015A/ICC21-NAI015A (contract), AE651A / ICC21-AE651A, AE652A / ICC21-AE652A, AE653A / ICC21-AE653A, AE654A / ICC21- AE654A, AE655A / ICC21-AE655A, AE642A / ICC20-AE642A, AE638A / ICC21-AE638A, LR433A04 / AE639A / ICC21-AE639A (riders/endorsements) or appropriate state variation by North American Company for Life and Health Insurance, West Des Moines, IA. This product, its features and riders may not be available in all states.

Premium taxes: Accumulation value and surrender value will be reduced for premium taxes as required by the state of residence.

All rates and features are subject to change. Please consult your financial professional for the current information.

Neither North American, nor any financial professionals acting on its behalf, should be viewed as providing legal, tax or investment advice. Consult with and rely on a qualified advisor. Under current law, annuities grow tax deferred. Annuities may be subject to taxation during the income or withdrawal phase. The tax-deferred feature is not necessary for a tax-qualified plan. In such instances, you should consider whether other features, such as the death benefit, lifetime annuity payments, and any other features make the Contract appropriate for your needs.

Withdrawals taken prior to age 59½ may be subject to IRS penalties.

A surrender during the surrender charge period could result in a loss of premium. Surrender charge structure may vary by state.

The term financial professional is not intended to imply engagement in an advisory business in which compensation is not related to sales. Financial professionals that are insurance licensed will be paid a commission on the sale of an insurance product.

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A.M. Best is a large, third-party independent reporting and rating company that rates an insurance company on the basis of the company's financial strength, operating performance, and ability to meet its obligations to policyholders. S&P Global Ratings is an independent, third-party rating firm that rates on the basis of financial strength. Ratings shown reflect the opinions of the rating agencies and are not implied warranties of the company's ability to meet its financial obligations. The ratings apply to North American's financial strength and claims-paying ability. **A)** A.M. Best rating affirmed on August 29, 2023. For the latest rating, access [ambest.com](http://ambest.com). **B)** Awarded to North American as part of Sammons® Financial Group Inc., which consists of Midland National® Life Insurance Company and North American Company for Life and Health Insurance®. **C)** S&P Global rating assigned Feb. 26, 2009 and affirmed on May 24, 2023. **D)** Fitch Ratings, a global leader in financial information services and credit ratings, on November 30, 2023, assigned an Insurer Financial Strength rating of A+ Stable for North American. This rating is the fifth highest of 19 possible rating categories. The rating reflects the organization's strong business profile, low financial leverage, very strong statutory capitalization and strong operating profitability supported by strong investment performance. For more information access [fitchratings.com](http://fitchratings.com).

Special notice regarding the use of a living trust as owner or beneficiary of this annuity.

The use of living trusts in connection with an annuity contract can be a valuable planning mechanism. However, a living trust is not appropriate when mass-produced in connection with the sale of an insurance product. We strongly suggest you seek the advice of your qualified legal advisor concerning the use of a trust with an annuity contract.

Annexus and their affiliated agencies are independently contracted with North American Company for Life and Health Insurance.



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May Lose Value	Not Insured By Any Federal Government Agency	