| Income Annuity | Survey Details |
|--|---------------------------|
| Prepared By | David/annuityeducator.com |
| Owner's State of Residence | California |
| State of Issue | California |
| Owner | Valued Client |
| Name | Valued Client |
| Birth Date | January 28, 1961 |
| Sex | Male |
| Annuity Type | Single Life |
| Fund Type | Non-qualified |
| Guarantee Type | Installment refund |
| Premium | \$100,000.00 |
| Cost Basis | \$100,000.00 |
| Purchase Date | January 5, 2016 |
| Payment Frequency | Monthly |
| Income Start Date | February 5, 2036 |
| Annual Income Index | 3.000% |
| Return of Premium before Income Start Date | No |
| Rating Company: | A.M. Best |
| Rating Level: | All |

| Financial Institution | Monthly Income | Monthly Taxable Portion | Guaranteed To End Of | Notes | Rating |
|---|-------------------|-------------------------------|-------------------------|-----------|--------|
| Symetra Life Insurance Company | \$1,367.94 | \$896.00 | Not binding | See below | Α |
| New York Life Insurance and Annuity Corporation | \$1,258.44 | \$750.03 | JAN-19-2016 | See below | A++ |
| The Lincoln National Life Insurance Company | \$1,234.80 | \$726.06 | JAN-12-2016 | See below | A+ |
| AIG | \$1,227.74 | \$730.51 | JAN-12-2016 | See below | Α |
| Principal Financial Group | \$1,189.30 | \$692.17 | JAN-14-2016 | | A+ |

| Financial Institution | Notes |
|---|--|
| AIG | Premium returned if the primary annuitant dies before payments begin. |
| | Additional features are available, such as: withdrawal benefits; a variety of payment increase options; ability to customize ownership and payee structure; and institutional pricing for qualifying groups. For more information, please contact Product Support at 1-855-793-1577. |
| New York Life Insurance and Annuity Corporation | Product offers liquidity options, return of premium upon death prior to the income start date, and other features, subject to availability. For more information, please contact the Sales Desk at 1-888-474-7725, option 2. |
| Symetra Life Insurance Company | Annuity payments conditional on survival of deferral period. |
| | Product offers a variety of payout options and other features subject to availability. |
| | This quote does not include a death benefit during the deferral period. |
| | For information or illustrations, contact our Sales Desk at 1-800-706-0700. |
| | A potential problem has been detected with this financial institution's bid. Please call this financial institution to confirm the bid. This quote will be investigated. |
| The Lincoln National Life Insurance Company | This quote includes a Return of Premium death benefit before the Income Start Date. Review the illustration for further details. |
| | This quote is based on an estimated issue date of January 12, 2016. The actual contract issue date may differ and may affect the value of the quote. |

| Financial Institution | Reasons For Not Quoting |
|---|--|
| American National Insurance Company | Deferred annuities are not offered. |
| Genworth Life Insurance Company | SPIA First Payment must be within 13 months from Payment/Issue Date for benefit 1. |
| Genworth Life and Annuity Insurance Company | SPIA First Payment must be within 13 months from Payment/Issue Date for benefit 1. |
| Integrity Life Insurance Company (W&S) | Deferred annuities are not offered. |
| Minnesota Life Insurance Company - A Securian Co. | Deferred annuities are not offered. |
| Nationwide Life Insurance Company | Deferred annuities are not offered. |
| Penn Mutual Life Insurance Company | Deferred annuities are not offered. |
| Protective Life Insurance Company | Deferred annuities are not offered. |
| Voya Insurance and Annuity Company | Deferred annuities are not offered. |

| Survey Notes | | |
|--|--|--|
| There may be an additional 10% penalty tax due to age being under 59½. | | |
| Income received in excess of the investment in the contract is taxable as ordinary income. | | |

The content of this page may not be adequate to fulfill the policy application process for some carriers, which require an illustration. This can be obtained by clicking on the carrier name.

Prepared by CANNEX on January 5, 2016 at 15:07:56 ET. This information is current as of the date and time posted and is subject to change without notice.

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